



HYPNOS®

THE MOST COMFORTABLE BEDS IN THE WORLD

Jeremy O'Keefe
Vickers Electronics Limited
Alliance House
Westpoint Enterprise Park
Trafford Park
Manchester
M17 1QS

1st March 2011

Dear Jeremy,

As you know, here at Hypnos, we are committed to reducing our carbon footprint and to using environmentally friendly, sustainable materials of the highest quality. Indeed our sustainability ethos stretches far beyond the materials that we source, with a clear focus on energy efficient processes, waste minimisation and recycling.

I am, therefore, delighted to report a cut in our CO₂ emissions of over 70 tonnes in the six months since the Vickers Energy Management System was installed at our site at Princes Risborough in September 2010.

The reduction in gas usage of over 400,000 kiloWatt hours in just six months has comfortably exceeded your guaranteed levels and we are very pleased with the resultant saving in fuel consumption costs. This is all the more remarkable when you consider that this was in a period of sustained cold weather.

The Vickers Energy Management system has proved itself ideally suited to our business. The absolute flexibility it gives us, together with the precise control of temperature, is extremely important when providing a comfortable and stable working environment.

We would be pleased to act as a reference site for Vickers for the success of the product and the support given in obtaining a Carbon Trust Loan.

Yours sincerely,

Bob Eastoe
Financial Director

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