



# Marshalls

Malcolm McKinlay  
Vickers Electronics Limited  
Alliance House  
Westpoint Enterprise Park  
Trafford Park  
Manchester  
M17 1QS

Sunderland Road  
Sandy  
SG19 1QY  
T 01767 684200  
F 01767 684222

[www.marshalls.co.uk](http://www.marshalls.co.uk)

Marshalls Mono Limited  
Registered Office:  
Birkby Grange, Birkby Hall Road  
Huddersfield HD2 2YA  
Registered in England No. 509579

*A subsidiary of Marshalls Plc*

Tuesday, 08 January 2008

**Dear Malcolm,**

Just a brief note reference the installation of a Vickers energy management system to control the heating at Marshalls in Sandy.

I know that the system has proved successful at many other sites within the group – and even though every site has its differences and thus particular issues to address it's great that the Vickers system has the scope to adapt to a site's unique needs.

We're monitoring performance at Sandy and I wanted to say particular thanks to your very efficient engineering and service department who've provided excellent service and back-up.

Save for a few teething troubles as the system bedded in and 'learnt' the site it has provided us with superb control of the heating on site and clearly delivers savings benefits. Where we have managed to confirm the savings, they have been more than expected

I look forward to continuing to monitor the system and would certainly recommend it to any other site with industrial heating,

**Best Regards,**

**Mark Box**  
**Engineering Manager Sandy**