



McGregor Young Ltd.
North Caldeen Road
Coatbridge. ML5 4EF.
Tel: 01236 607160

Malcolm McKinlay
Vickers Electronics Limited
Alliance House
Westpoint Enterprise Park
Trafford Park
Manchester
M17 1QS

Tuesday, 6th September, 2011

Dear Malcolm,

Following the March 2010 installation of your control system which took over the running of the heating at our site, I am pleased to confirm that from tracking the post-installation gas usage using meter readings over the last 16 months we've seen a reduction in gas consumption of 54.62%.

This was against a guaranteed saving of 31%. As you suggested at the time, you were conservative with your pledge and the results definitely prove that.

From both a commercial and environmental viewpoint the Vickers Energy Management System has proved a must-have for any site with industrial gas or oil fired heating.

Yours,

Martin Young
Managing Director