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16th April, 2014

Neil,

Thanks for coming over the other week, and as discussed we are tremendously pleased with the Vickers energy management system you installed in May 2013.

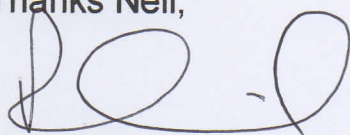
We've got a mix of Benson warm air heaters and Ambirad radiant tube heaters which you've controlled in 17 zones, allowing us very tight and accurate control – it's a great management tool that's allowed us to take control of our site from one central V42 controller.

From the moment the system went live we've had no issues with temperature, it's keeping the zones at the correct ambient levels and there's never a complaint.

Even though we have areas where we have to keep the temperatures unusually high to ensure product quality the system has still delivered dramatic reductions in our gas consumption, over and above those anticipated, saving the business money, and as importantly reducing our Carbon emissions.

I have to say, it has worked perfectly.

Thanks Neil,

A handwritten signature in black ink, appearing to be "R. Smith", written over a horizontal line.

Robin Smith
Department Leader – Engineering
Mondi Scunthorpe