

6<sup>th</sup> October 2000

Vickers Electronics  
Meridian House  
Westpoint Enterprise Park  
Clarence Avenue  
Trafford Park  
Manchester  
M17 1QS



Dear Mrs Cheetham

Thank you for your recent questionnaire, it's nice to see that you take an interest in your Customer Support and After Service.

As you will remember, we had the Vickers Energy Management System installed in September 1995 and monitored the savings carefully for the first year noting savings in excess of 40%. We have since extended the system to include the doors and compressors.

We now have five control panels with two authorised users, tampering by unauthorised personnel usually increases the savings as the heaters are switched off as a result of their incorrect attempts to override the system.

We did notice this year that we had even lower gas bill (30% saving) due to both our diligence and system control.

We do find your Help Desk particularly useful and your staff technically well informed and helpful.

We have a Maintenance Contract with you and would be happy to recommend the system to others.

Regards

*H molloy.*

H Molloy  
Maintenance Supervisor



ISO 9002



INVESTOR IN PEOPLE